

SunCoke Energy, Inc. Q4 2016 Earnings and 2017 Guidance Conference Call

January 26, 2017



SunCoke Energy®

Forward-Looking Statements



This slide presentation should be reviewed in conjunction with the Fourth Quarter 2016 earnings and 2017 guidance release of SunCoke Energy, Inc. (SXC) and conference call held on January 26, 2017 at 11:00 a.m. ET.

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This presentation includes certain non-GAAP financial measures intended to supplement, not substitute for, comparable GAAP measures. Reconciliations of non-GAAP financial measures to GAAP financial measures are provided in the Appendix at the end of the presentation. Investors are urged to consider carefully the comparable GAAP measures and the reconciliations to those measures provided in the Appendix.

Simplification Transaction Update



Negotiations with SXCP Conflicts Committee ongoing; SXC is confident in merits of Simplification Transaction

Progress towards proposed transaction remains on track to close by mid-2017

- Continuing negotiations/dialogue with Conflicts Committee and their advisors
- Board and management actively gathering SXC shareholder feedback

SXC is confident in strategic and financial merits of transaction; however, will remain price disciplined throughout negotiations

Anticipate SXCP maintaining existing distribution policy during ongoing dialogue around proposed Simplification Transaction

SXC capital allocation considerations on hold pending proposed transaction

Qualifying Income regulations do not impact conviction in Simplification Transaction; continuing to pursue negotiations

2016 Accomplishments







- Delivered against key financial guidance targets
- De-levered consolidated SunCoke by >\$145M in FY 2016 via open market debt repurchases and revolver pay-downs



- Navigated through and remained responsive to industry backdrop; cyclicality did <u>not</u> materially impact SunCoke's contracts nor earnings power
- Divested Coal Mining assets, improving long-term cash flow and allowing SXC to focus on core coke and coal logistics businesses

Delivered Operating Excellence

- Achieved solid safety and operating performance across fleet
- Executed gas sharing project at Haverhill 1
- Commissioned new shiploader and secured new domestic thermal coal business at CMT

Remained Committed to Driving IHO Improvement

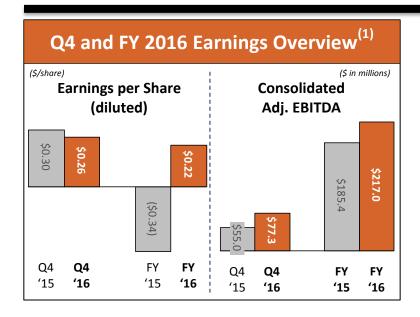
 Significantly reduced IHO operating expenses and continued to execute oven rebuild initiative in 2016; however, work remains





Q4 and FY 2016 Overview





(\$ in millions, except volumes)	Q4'16	Q4'15	Q4'16 vs. Q4'15
Domestic Coke Sales Volumes	964	1,013	(49)
Coal Logistics Volumes	5,712	5,555	157
Coke Adj. EBITDA ⁽¹⁾	\$44.8	\$57.6	(\$12.8)
Coal Logistics Adj. EBITDA	\$45.3	\$21.1	\$24.2
Coal Mining Adj. EBITDA	(\$0.4)	(\$5.5)	\$5.1
Corporate and Other, including Legacy Costs	(\$12.4)	(\$18.2)	\$5.8
Adjusted EBITDA (Consolidated)	\$77.3	\$55.0	\$22.3

⁽¹⁾ Coke Adjusted EBITDA includes Domestic Coke and Brazil Coke.

Q4 '16 EPS of \$0.26 down slightly vs. Q4 '15 due primarily to

 Lower income tax and gain on debt extinguishment in Q4 2015

FY 2016 EPS of \$0.22 significantly improved vs. FY 2015 due to

- Full-year contribution of CMT and 2016 gain on debt extinguishment of \$25M
- \$19.4M India impairment and \$12.6M pension plan termination charge in 2015

Consolidated Adj. EBITDA⁽¹⁾ up \$22.3M vs. Q4 '15 primarily due to

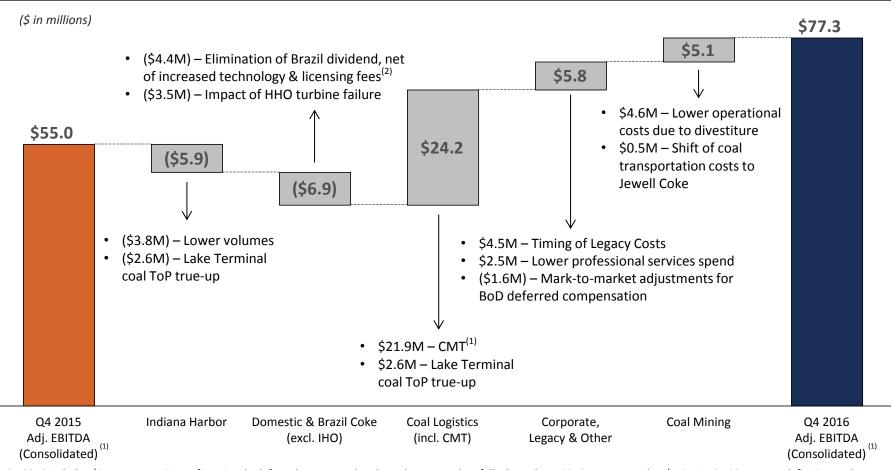
Higher CMT deferred revenue recognition

FY 2016 Consolidated Adj. EBITDA⁽¹⁾ of \$217M in line with guidance

Adjusted EBITDA⁽¹⁾ – Q4 '15 to Q4 '16



Q4 '16 performance driven primarily by recognition of CMT deferred revenue



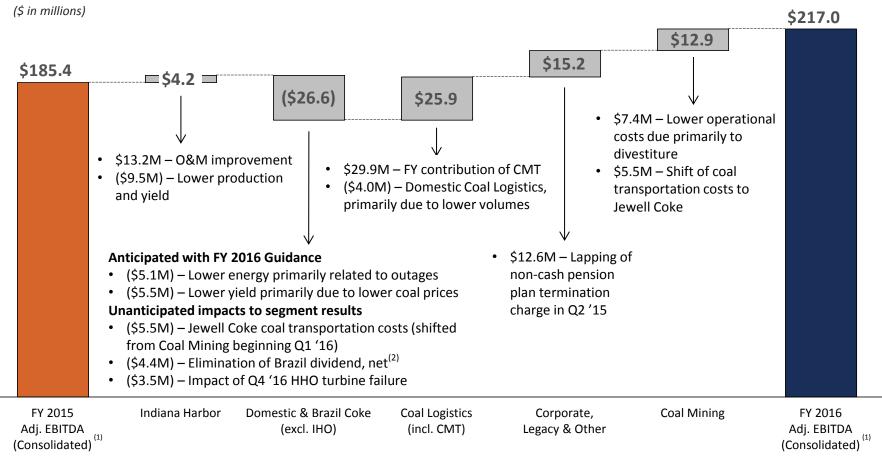
⁽¹⁾ Q4 2016 includes \$31.5M recognition of previously deferred revenue related to take-or-pay shortfalls throughout 2016 as compared to \$5.3M in Q4 2015. For a definition and reconciliation of Adjusted EBITDA, please see appendix.

⁽²⁾ For further details regarding the Brazil transactions, please see appendix.

Adjusted EBITDA⁽¹⁾ – FY '15 to FY '16



Strong improvement in FY 2016 Adjusted EBITDA driven primarily by full-year contribution of CMT results



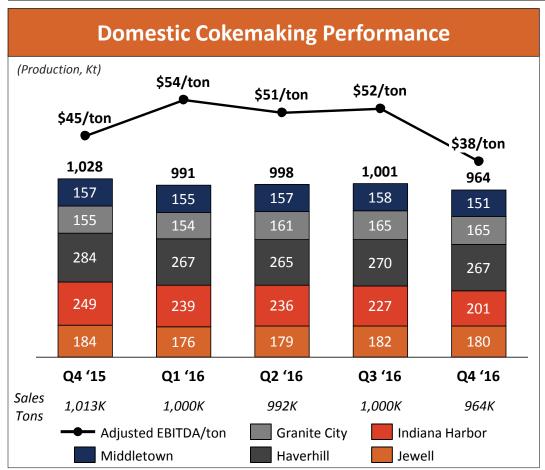
⁽¹⁾ For a definition and reconciliation of Adjusted EBITDA, please see appendix.

⁽²⁾ For further details regarding the Brazil transactions, please see appendix.

Domestic Coke Business Summary



Managed through challenging industry backdrop to deliver FY Adjusted EBITDA/ton and coke production in line with guidance



- (1) Revised guidance provided April 2016 to account for shift of costs from Coal Mining to Jewell Coke.
- (2) As discussed on Q1 '16 earnings call, agreed to reduce FY 2016 production at Haverhill 2 by ~75K tons, resulting in a higher fixed fee per ton (no change in contract economics).

FY 2016 Adjusted EBITDA/ton of \$49 within guidance range of \$48/t - \$53/t⁽¹⁾

- Record performance at MTO
- Q4 '16 Adj. EBITDA/ton impacted by HHO turbine failure (~\$4/t) and IHO oven rebuild cost (~\$3/t)
- Excluding impact of IHO oven rebuilds and HHO turbine failure, delivered solid Q4 '16 results

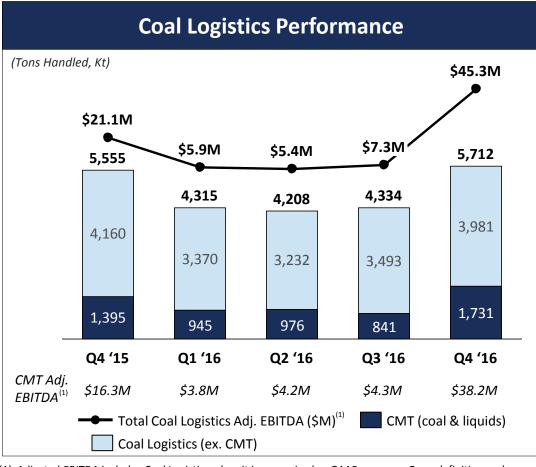
Total coke production of 3.95Mt (incl. IHO)

 Excluding IHO, volumes in line with full year expectations⁽²⁾

Coal Logistics Business Summary



Strong improvement in Q4 volumes across Coal Logistics fleet; CMT Adj. EBITDA of ~\$51M within FY 2016 guidance range



Higher Q4 '16 volumes driving improved Adj. EBITDA

- Significant increase in met. and thermal coal prices during Q4
- Includes \$26.2M of higher deferred revenue vs. FY 2015⁽²⁾

Convent contributed ~\$51M to FY 2016 Adjusted EBITDA

- Includes 4.5M of actual volume
- Also includes higher than expected merchant thermal coal volumes of ~200K tons

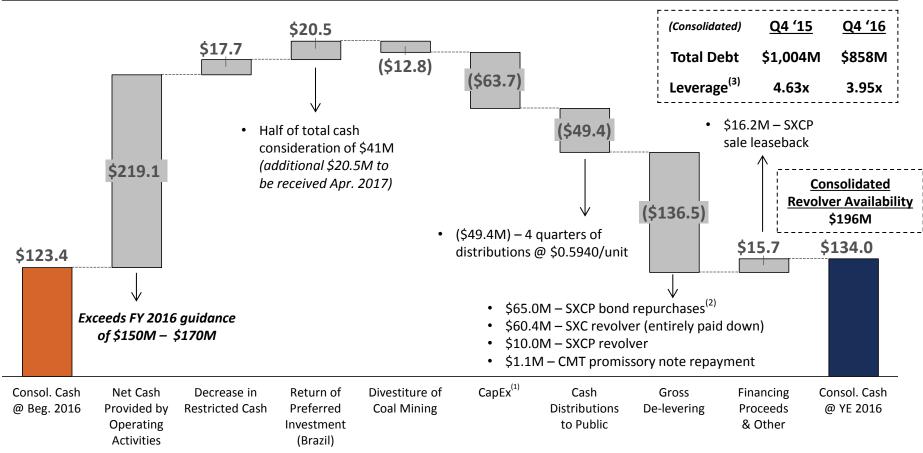
⁽¹⁾ Adjusted EBITDA includes Coal Logistics when it is recognized as GAAP revenue. For a definition and reconciliation of Adjusted EBITDA, please see appendix.

⁽²⁾ Q4 2016 includes \$31.5M recognition of previously deferred revenue related to take-or-pay shortfalls throughout 2016 as compared to \$5.3M in Q4 2015.

FY 2016 Capital Deployment



Strong cash flow generation from coke and coal logistics operations deployed primarily for de-levering, CapEx and SXCP distributions



⁽¹⁾ Includes \$5.0M of total capitalized interest and \$11.2M of pre-funded capex related to the CMT shiploader. Excluding these items, FY 2016 CapEx in line with guidance.

⁽²⁾ Average bond repurchase price of ~\$0.7259, resulting in ~\$90M of face value debt repurchased during full-year 2016.

⁽³⁾ Leverage for Q4 2015 calculated using Proforma FY 2015 Consolidated Adjusted EBITDA of ~\$217M, which included \$52.5M contribution of CMT (midpoint of FY 2016 guidance) and the full year impact of a dropdown of 23% in Granite City.

2016 In Review



Successfully delivered against majority of key 2016 objectives despite challenging industry conditions

FY 2016 Objective

Deliver FY 2016 Consolidated Adj. EBITDA of \$210M - \$235M



2016 Action

Delivered FY 2016 Consolidated Adjusted EBITDA of **\$217.0M**

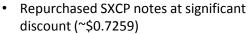
Commentary

 Adj. EBITDA up >\$31M vs. FY 2015 due primarily to FY contribution of CMT

Significantly de-lever consolidated balance sheet



~\$145M de-levering via open market repurchases & revolver pay-downs



Paid down both SXC and SXCP revolvers

Generate \$150M - \$170M Operating Cash Flow



Generated **\$219.1M** of FY 2016 Operating Cash Flow

- Used primarily for de-levering, CapEx and SXCP distributions
- Favorable Working Capital from coal inventory mgmt. and lower coal prices

Complete HH1 Gas Sharing project



Successfully **executed HH1 Gas Sharing** initiative

- Successfully completed both HH1 and HH2 Gas Sharing projects
- Expect to commence GCO project in '17

Stabilize Indiana Harbor cokemaking operation



Adj. EBITDA miss vs. guidance; however, **improved results** vs. FY 2015

- Since '15 have executed 86 oven rebuilds
- Expect rebuild initiative to improve oven conditions & stabilize performance

Optimize Cokemaking and Coal Logistics asset base



Commissioned new shiploader & secured new merchant customer at CMT

 Delivered ~200Kt of Q4 merchant volume, more than double expectation

(1) Reduced SXCP gross debt by >\$100M via open market repurchases and revolver pay down by using ~\$77M cash, or ~\$61M net of sale leaseback proceeds.

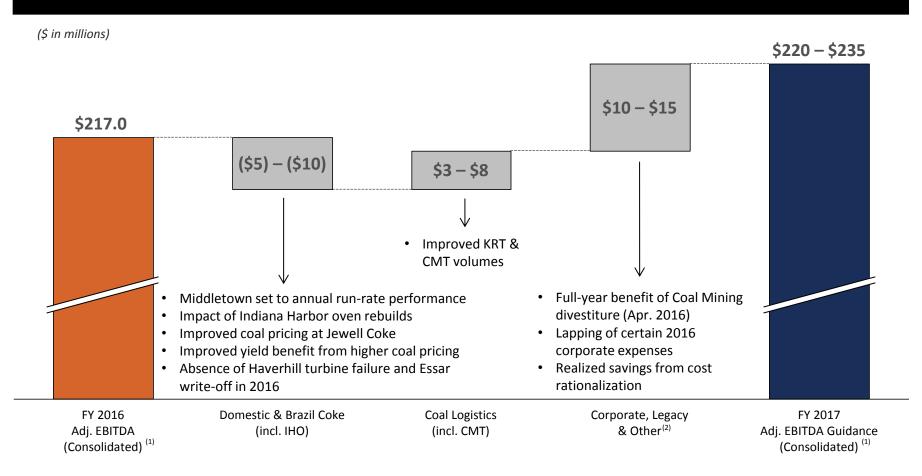
2017 GUIDANCE



Expected 2017 Adjusted EBITDA (1)



Expect FY 2017 Consolidated Adjusted EBITDA of \$220M - \$235M



⁽¹⁾ For a definition and reconciliation of Adjusted EBITDA, please see appendix.

⁽²⁾ Corporate, Legacy and Other segment will be recast to include results from our divested Coal Mining operation beginning in 2017 (formerly reported separately).

2017 IHO Outlook



Focused on continuing to execute holistic oven rebuild initiative; Expect full-year results to be impacted by 2017 rebuilds

Since launching initiative in mid-2015, have executed 86 oven rebuilds

Sustained performance in charge weights and coking times supports further rebuilds

Anticipate completing additional 53 oven rebuilds in 2017

FY 2017 guidance assumes IHO Adj. EBITDA of (~\$13M) on ~900Kt production

- Reflects higher per oven cost (~\$500k per oven of capital and expense) as 2017 rebuild scope expanded to incorporate comprehensive lessons learned to-date
- Includes cost of applying lessons learned to 2015 rebuilds to optimize performance

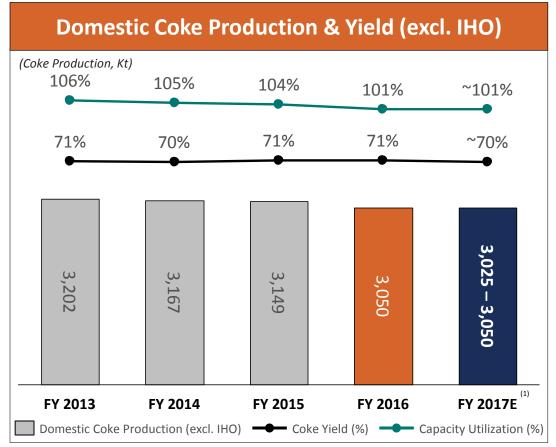
Focused on returning IHO operations to profitability in 2018 and beyond

- Will continue to monitor results of all ovens; expect to complete further rebuilds in '18
- O&M cost-sharing mechanism resets in 2018 to annually budgeted reimbursement rate

2017 Domestic Coke Business Outlook



Continue to expect solid Domestic Coke (excl. IHO) operations in 2017; Domestic Coke Adj. EBITDA (excl. IHO) expected to be \$197M - \$202M



(1) Similar to 2016, agreed to reduce FY 2017 production at Haverhill 2 by ~75k tons, resulting in higher fixed fee per ton (no change to contract economics).

Expect operating performance to remain consistent across fleet

 Cokemaking capacity utilization remains above 100%

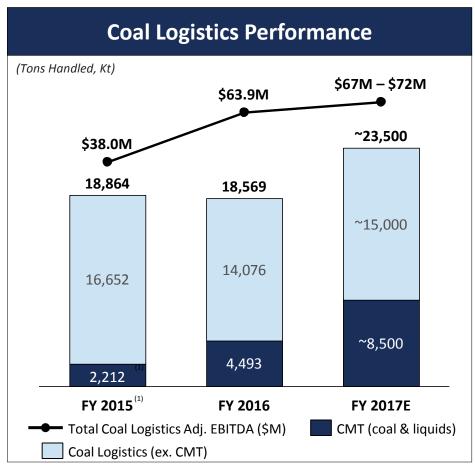
Continued coke yield stability Anticipate FY 2017 production of 3.025Mt – 3.050Mt (ex. IHO)

- Again assumes full-year reduction of 75K ton at Haverhill 2 (AKS);
 SunCoke will be made whole⁽¹⁾
- Excluding HH2, assumes production at contract max.
- Does not include any incremental spot sales

2017 Coal Logistics Business Outlook



Anticipate continued growth in Coal Logistics from increased volumes; FY 2017 Adjusted EBITDA guidance of \$67M to \$72M



(1) Financial and operating data reflected as of the closing of the Convent Marine Terminal, which occurred August 12, 2015.

Expect modest recovery in KRT volumes from 2016 levels

Market dynamics driving significant increase in CMT volumes

- Expect ratable ~8Mt of base ToP volumes on compelling API2 prices
- Includes ~500Kt merchant business

Continuing active pursuit of new business opportunities across fleet

 Expect to build barge unloading capability to expand CMT services

SunCoke Cost Rationalization



Engaged third party to assist management's review of all SunCoke operations

Partnered with A.T. Kearney in early-2016 to champion project alongside SunCoke management and local leadership

Management and Board review encompassed all facets of SunCoke business

- Benchmarked and reviewed centralized and plant staffing levels
- Evaluated operational processes to identify savings
- Optimized procurement procedures, leveraging scale and ensuring proper pricing

Anticipate annual cost savings of ~\$10M, which are expected to drive annual Adjusted EBITDA benefit of ~\$7M beginning in 2017 (included in guidance)

- Represents savings across corporate and operating facilities
- Includes savings passed through to steel customers as part of annual O&M budgeting process as well as cost avoidance (i.e., not recognized into SunCoke Adj. EBITDA)

Project provided third-party validation of existing SunCoke practices

Corporate, Legacy and Other (3)



Expect \$10M to \$15M Adjusted EBITDA improvement in Corporate, Legacy and Other segment in 2017

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(\$ in millions)	2013	2014	2015	2016	2017E	
Salaries & Comp. (incl. stock comp.)	\$44.0M	\$41.1M	\$38.2M	\$32.8M	~\$30M	
Other Corporate Expense (1)	\$40.5M	\$36.5M	\$38.9M	\$39.3M	~\$30M	
Total Controllable Corporate Expense	\$84.5M	\$77.6M	\$77.1M	\$72.1M	~\$60M	
Less: Allocations to Operating Assets	(\$47.1M)	(\$39.2M)	(\$33.0M)	(\$30.1M)	(~\$28M)	
Plus: Legacy Costs		\$14.7M	\$22.0M	\$9.0M	~\$10M	
Plus: Other Costs ⁽²⁾	(\$3.6M)	\$1.3M	\$0.1M		~\$2M	
Corp., Legacy & Other Adj. EBITDA Loss (3	³⁾ \$33.8M	\$54.4M	\$66.2M	\$51.0M	~\$44M]-]
Corporate Adj. EBITDA Breakout						61004
SXCP Corporate Cost (direct & allocated)	\$6.8M	\$7.2M	\$13.8M	\$17.2M	~\$17M	\$10M - impre
SXC Retained Corp., Legacy & Other Cost	\$27.0M	\$47.2M	\$52.4M	\$33.8M	~\$27M	vs.
Coal Mining Adj. EBITDA Loss ⁽³⁾	\$15.1M	\$16.0M	\$18.9M	\$6.0M	(=)]

⁽¹⁾ Includes expenses related to consulting & professional services (e.g., legal costs, public company costs, banker fees, etc.), T&E, Board of Directors' fees, facilities expense, IT, etc.

⁽²⁾ Includes historical India Coke results and other various costs which are included in the Corporate, Legacy & Other reporting segment. FY 2017 estimate includes Coal Mining.

⁽³⁾ Corporate, Legacy and Other segment will be recast to include results from our divested Coal Mining operation beginning in 2017 (formerly reported separately).

2017 Capital Expenditures



FY 2017 CapEx outlook reflects IHO oven rebuild initiative and environmental spending related to Granite City gas sharing project

2016 CapEx

(\$ in millions)	<u>SXC</u>	<u>SXCP</u>	<u>Consolidated</u>
Ongoing ⁽¹⁾	\$24	\$16	\$40
Other / Expansion	3	0	3
Environmental Project (Gas Sharing)	0	5	5
Total CapEx (excl. pre-funded Ship loader)	\$27	\$21	\$48
Coal Logistics: Ship loader (pre-funded)	\$0	\$11	\$11

2017 Expected CapEx

(\$ in millions)	<u>SXC</u>	<u>SXCP</u>	<u>Consolidated</u>
Ongoing ⁽²⁾	\$35	\$17	\$52
Other / Expansion	0	3	3
Environmental Project (Gas Sharing)	0	25	25
Total CapEx (excl. pre-funded Ship loader)	\$35	\$45	\$80

^{(1) 2016} consolidated includes approximately \$35M in ongoing Coke Capex and \$2M ongoing Coal Logistics.

^{(2) 2017} consolidated includes approximately \$47M in ongoing Coke CapEx and \$3M ongoing Coal Logistics.

2017 Guidance Summary



Expect improved FY 2017 Adjusted EBITDA of \$220M to \$235M

Metric	2016 Guidance	2016 Results	2017 Guidance
Adjusted EBITDA ⁽¹⁾ Consolidated Attrib. to SXC	\$210M – \$235M \$105M – \$124M	\$217.0M \$130.4M	\$220M – \$235M \$130M – \$141M
Capital Expenditures ⁽²⁾	~\$45M	~\$48M	~\$80M
Domestic Coke Production	4.0 Mt – 4.1 Mt	3.95 Mt	~3.9 Mt
Dom. Coke Adj. EBITDA/ton	\$48 – \$53 / ton	\$49 / ton	\$46 – \$49 / ton
Operating Cash Flow	\$150M – \$170M	\$219.1M	\$140M – \$155M
Cash Taxes ⁽³⁾	\$4M – \$9M	\$5.9M	\$8M – \$15M

⁽¹⁾ For a definition and reconciliation of Adjusted EBITDA, please see appendix.

⁽²⁾ FY 2016 excludes \$5.0M of capitalized interest and \$11.2M of pre-funded capex related to the CMT shiploader. FY 2017 guidance excludes capitalized interest.

⁽³⁾ Included in Operating Cash Flow.

Liquidity and Capital Allocation



Anticipate solid cash flow generation throughout 2017; Capital allocation decisions pending Simplification Transaction

Strong standalone SXC liquidity of >\$210M at year-end 2016

Expect to generate solid cash flow in FY 2017

- FY 2017 Adjusted EBITDA improvement partially offset by incremental CapEx related to IHO oven rebuilds
- ~\$60M from LP distributions and ~\$8M from GP/IDR payments⁽¹⁾
- ~\$8M repayment from SXCP for IDR and corporate cost reimbursement deferral
- ~\$20M payment from ArcelorMittal for redemption of VTO equity interest

However, capital allocation considerations at SXC on hold pending proposed Simplification Transaction

⁽¹⁾ Assumes SXCP quarterly distributions held flat at \$0.5940 per unit for FY 2017.

2017 Key Initiatives



Deliver Operations Excellence and Optimize Asset Base

• Drive strong operational & safety performance while optimizing asset utilization

Execute Further Oven Rebuilds at IHO Cokemaking Operations

• Complete 53 oven rebuilds to drive further performance improvements

Complete Proposed Simplification Transaction

• Negotiate and close transaction and begin operating as consolidated SunCoke enterprise

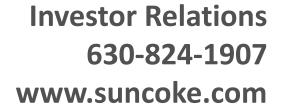
Accomplish 2017 Financial Objectives

Achieve \$220M – \$235M Consolidated Adjusted EBITDA guidance

QUESTIONS



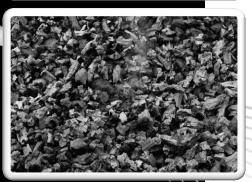








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APPENDIX



Definitions



Adjusted EBITDA represents earnings before interest, (gain) loss on extinguishment of debt, taxes, depreciation and amortization ("EBITDA"), adjusted for impairments, coal rationalization costs, changes to our contingent consideration liability related to our acquisition of CMT and the expiration of certain acquired contractual obligations, and interest, taxes, depreciation and amortization and impairments attributable to our equity method investment. EBITDA and Adjusted EBITDA do not represent and should not be considered alternatives to net income or operating income under GAAP and may not be comparable to other similarly titled measures in other businesses. Management believes Adjusted EBITDA is an important measure of the operating performance and liquidity of the Company's net assets and its ability to incur and service debt, fund capital expenditures and make distributions. Adjusted EBITDA provides useful information to investors because it highlights trends in our business that may not otherwise be apparent when relying solely on GAAP measures and because it eliminates items that have less bearing on our operating performance and liquidity. EBITDA and Adjusted EBITDA are not measures calculated in accordance with GAAP, and they should not be considered a substitute for net income, operating cash flow or any other measure of financial performance presented in accordance with GAAP.

EBITDA represents earnings before interest, taxes, depreciation and amortization.

Adjusted EBITDA attributable to SXC/SXCP represents Adjusted EBITDA less Adjusted EBITDA attributable to noncontrolling interests.

Adjusted EBITDA/Ton represents Adjusted EBITDA divided by tons sold/handled.

<u>Coal Rationalization expense / (income)</u> includes employee severance, contract termination costs and other costs to idle mines incurred during the execution of our coal rationalization plan.

Legacy Costs include costs associated with former mining employee-related liabilities net of certain royalty revenues.

Reconciliation to Adjusted EBITDA



(\$ in millions)	FY '16	Q4 '16	Q3 '16	Q2 '16	Q1 '16	FY '15	Q4 '15	Q3 '15	Q2 '15	Q1 '15
Net cash provided by Operating activities	\$219.1	\$53.0	\$44.6	\$92.1	\$29.4	\$141.1	\$58.1	\$6.4	\$65.5	\$11.1
Depreciation, depletion and amortization expense	114.2	31.8	25.6	28.6	28.2	109.1	33.3	25.6	26.4	23.8
(Gain) / loss on extinguishment of debt	(25.0)	(0.1)	(1.0)	(3.5)	(20.4)	0.5	(8.9)	-	-	9.4
Loss on divestiture of business	14.7	-	-	5.1	9.6	-	-	-	-	-
Deferred income tax expense / (benefit)	3.1	(1.4)	0.9	0.4	3.2	(5.6)	(12.5)	8.0	(4.2)	3.1
Changes in working capital and other	52.6	(8.8)	4.7	60.5	(3.8)	26.8	13.3	(10.7)	49.8	(25.6)
Net Income / (Loss)	\$59.5	\$31.5	\$14.4	\$1.0	\$12.6	\$10.3	\$32.9	(\$16.5)	(\$6.5)	\$0.4
Depreciation, depletion and amortization expense	114.2	31.8	25.6	28.6	28.2	109.1	33.3	25.6	26.4	23.8
Interest expense, net	53.5	13.2	12.9	13.4	14.0	56.2	14.7	14.6	13.0	13.9
(Gain) / loss on extinguishment of debt	(25.0)	(0.1)	(1.0)	(3.5)	(20.4)	0.5	(8.9)	-	-	9.4
Income tax expense / (benefit)	8.6	2.7	2.6	-	3.3	(8.8)	(13.9)	4.8	(0.8)	1.1
Loss on divestiture of business	14.7	-	-	5.1	9.6	-	-	-	-	-
Coal rationalization expense / (income) ⁽¹⁾	0.4	-	0.2	-	0.2	0.6	0.2	0.8	0.6	(1.0)
Coal Logistics deferred revenue ⁽²⁾	-	-	-	-	-	(3.3)	(3.3)		-	-
Contingent consideration adjustments (3)	(10.1)	(1.8)	(4.6)	-	(3.7)	-	-	-	-	-
Expiration of land deposits (4)	1.9	-	-	1.9	-	-	-	-	-	-
Adjustment to unconsolidated affiliate earnings (5)	-	-	-	-	-	20.8	-	19.8	0.7	0.3
Non-cash reversal of acquired contractual obligations (6)	(0.7)	-	(0.7)	-	-	-	-	-	-	-
Adjusted EBITDA (Consolidated)	\$217.0	\$77.3	\$49.4	\$46.5	\$43.8	\$185.4	\$55.0	\$49.1	\$33.4	\$47.9
Adjusted EBITDA attributable to noncontrolling interests (7)	(86.6)	(28.8)	(18.9)	(18.6)	(20.3)	(81.2)	(24.9)	(20.1)	(18.1)	(18.1)
Adjusted EBITDA attributable to SXC	\$130.4	\$48.5	\$30.5	\$27.9	\$23.5	\$104.2	\$30.1	\$29.0	\$15.3	\$29.8

- (1) Prior to the divestiture of the coal mining business, we incurred coal rationalization costs including employee severance, contract termination costs and other costs to idle mines during the execution of our coal rationalization plan. The year ended December 31, 2015, included \$2.3 million of income related to a severance accrual adjustment.
- (2) Beginning in the second quarter of 2016, in response to the SEC's May 2016 update to its guidance on the appropriate use of non-GAAP financial measures, Adjusted EBITDA no longer includes Coal Logistics deferred revenue until it is recognized as GAAP Revenue.
- (3) The Partnership amended its contingent consideration terms with The Cline Group during the first quarter of 2016. This amendment and subsequent fair value adjustments to the contingent consideration liability, resulted in gains of \$1.8 million and \$10.1 million recorded during the three and twelve months ended December 31, 2016, respectively, which were excluded from Adjusted EBITDA.
- (4) Land deposits were in connection with the Company's potential new cokemaking facility to be constructed in Kentucky.
- (5) Reflects share of interest, taxes, depreciation and amortization related to VISA SunCoke. During 2015, as a result of continued decline in demand and price of coke in India an additional impairment of \$19.4 million was recorded, resulting in an investment balance of zero. Beginning in the fourth quarter of 2015, we no longer include the results of our share of VISA SunCoke in our consolidated financial statements.
- (6) In association with the acquisition of CMT, we assumed certain performance obligations under existing contracts and recorded liabilities related to such obligations. These contractual performance obligation have expired without the customer requiring performance. As such, the Partnership reversed the liabilities as we no longer have any obligations under the contract.
- (7) Reflects non-controlling interest in Indiana Harbor and the portion of the Partnership owned by public unitholders.

Reconciliation of Segment Adjusted EBITDA and Adjusted EBITDA per ton



Reconcilia	Reconciliation of Segment Adjusted EBITDA and Adjusted EBITDA per Ton							
(\$ in millions, except per ton data)	Domestic Coke	Brazil Coke	Coal Mining	Coal Logistics ⁽¹⁾	Corporate, Legacy Costs and Other	Consolidated		
FY 2016								
Adjusted EBITDA	\$193.9	\$16.2	(\$6.0)	\$63.9	(\$51.0)	\$217.0		
Sales Volume (thousands of tons)	3,956	1,741		18,569				
Adjusted EBITDA per Ton	\$49.01	\$9.30		\$3.44				
Q4 2016								
Adjusted EBITDA	\$36.5	\$8.3	(\$0.4)	\$45.3	(\$12.4)	\$77.3		
Sales Volume (thousands of tons)	964	446		5,712				
Adjusted EBITDA per Ton	\$37.86	\$18.61		\$7.93				
Q3 2016								
Adjusted EBITDA	\$52.1	\$3.2	(\$0.6)	\$7.3	(\$12.6)	\$49.4		
Sales Volume (thousands of tons)	1,000	449		4,334				
Adjusted EBITDA per Ton	\$52.10	\$7.13		\$1.68				
Q2 2016								
Adjusted EBITDA	\$51.0	\$2.4	(\$0.9)	\$5.4	(\$11.4)	\$46.5		
Sales Volume (thousands of tons)	992	431		4,208				
Adjusted EBITDA per Ton	\$51.41	\$5.57		\$1.28				
Q1 2016								
Adjusted EBITDA	\$54.3	\$2.3	(\$4.1)	\$5.9	(\$14.6)	\$43.8		
Sales Volume (thousands of tons)	1,000	415		4,315				
Adjusted EBITDA per Ton	\$54.30	\$5.54		\$1.37				
FY 2015								
Adjusted EBITDA	\$210.1	\$22.4	(\$18.9)	\$38.0	(\$66.2)	\$185.4		
Sales Volume (thousands of tons)	4,115	1,760		18,864				
Adjusted EBITDA per Ton	\$51.06	\$12.73		\$2.01				
Q4 2015								
Adjusted EBITDA	\$45.3	\$12.3	(\$5.5)	\$21.1	(\$18.2)	\$55.0		
Sales Volume (thousands of tons)	1,013	436		5,555				
Adjusted EBITDA per Ton	\$44.72	\$28.21		\$3.80				

⁽¹⁾ Beginning in the second quarter of 2016, in response to the SEC's May 2016 update to its guidance on the appropriate use of non-GAAP financial measures, Adjusted EBITDA no longer includes Coal Logistics deferred revenue until it is recognized as GAAP Revenue.

Balance Sheet & Debt Metrics



		As of 12/31/2016						
(\$ in millions)	SXC Consolidated	Attributable to SXCP	Balance Attributable to SXC					
Cash	\$ 134	\$ 42	\$ 92					
Available Revolver Capacity	196	77	119					
Total Liquidity	330	119	211					
Gross Debt (Long and Short-term)	858	813	45					
Net Debt (Total Debt less Cash)	724	771	(47)					
FY 2016 Adj. EBITDA	217.0	209.7	130.4					
Gross Debt / FY 2016 Adj. EBITDA	3.95x	3.88x	0.34x					
Net Debt / FY 2016 Adj. EBITDA	3.34x	3.68x	0.00x					
FY 2017E Adj. EBITDA Guidance ⁽¹⁾	227.5	215.0	135.5					
Gross Debt / FY 2017E Adj. EBITDA	3.77x	3.78x	0.33x					
Net Debt / FY 2017E Adj. EBITDA	3.18x	3.59x	0.00x					

⁽¹⁾ Represents mid-point of FY 2017 guidance for Adj. EBITDA (Consolidated), Adj. EBITDA attributable to SXCP, and Adj. EBITDA attributable to SXC.

As of		SXC & SXCP Debt Maturities Schedule							
Q4 2016 (\$ in millions)	SXCP Promissory Note (CMT)	SXCP Term Loan	SXCP Revolver	SXCP Sr. Notes	SXCP Sale Leasback	SXC Revolver	SXC Sr. Notes	Consolidated Total	
2017	1.1	1.3	-	-	2.5	-	-	4.9	
2018	5.6	5.0	-	-	2.6	-	-	13.2	
2019	10.0	43.7	172.0	-	2.8	-	44.6	273.1	
2020	10.0	-	-	463.0	7.3	-	-	480.3	
2021	86.5	-	-	-	-	-	-	86.5	
Total	\$ 113.2	\$ 50.0	\$ 172.0	\$ 463.0	\$ 15.2	\$ -	\$ 44.6	\$ 858.0	

2017E Guidance Reconciliation



(\$ in millions)	<u>2017E</u> <u>Low</u>	<u>2017E</u> <u>High</u>
Net cash provided by Operating activities	\$140	\$155
Depreciation and amortization expense	131	131
(Gain) / loss on extinguishment of debt	-	-
Changes in working capital and other	(20)	(18)
Net Income	\$29	\$42
Depreciation and amortization expense	131	131
(Gain) / loss on extinguishment of debt	-	-
Interest expense, net	57	54
Income tax expense / (benefit)	3	8
Adjusted EBITDA (Consolidated)	\$220	\$235
Adjusted EBITDA attributable to noncontrolling interests (1)	(90)	(94)
Adjusted EBITDA attributable to SXC	\$130	\$141

⁽¹⁾ Reflects non-controlling interest in Indiana Harbor and the portion of the Partnership owned by public unitholders.

Brazil Coke Facility Transactions



Announced Brazil Coke Facility Transactions on November 29, 2016 – For more information visit www.suncoke.com

Announced ArcelorMittal Brasil S.A. redemption of SunCoke equity interest in Brazil facility on November 29, 2016 for cash consideration of \$41M

- SXC received \$20.5M in Q4 2016, with remaining \$20.5M to be received in Apr. 2017 With redemption, SunCoke will no longer receive ~\$9.5M annual dividend Additionally, beginning in 2016 SunCoke will receive incremental \$5.1M in technology fees per year through 2023
- Addition of certain patents to its IP licensing agreement in use by ArcelorMittal
- Results in net reduction of \$4.4M to annual Adjusted EBITDA
- SunCoke will continue to earn existing operating & technology fees of ~\$10M per year through 2023

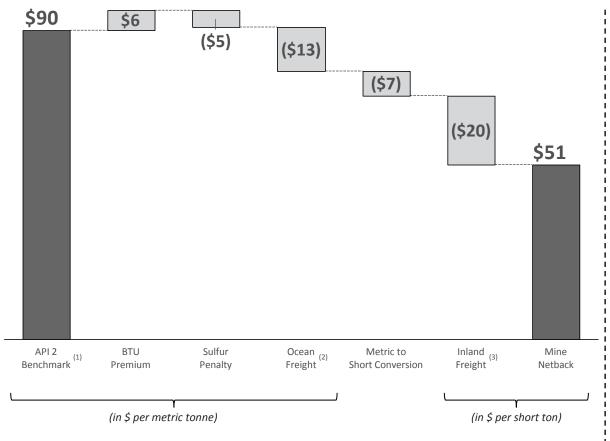
Expect total Brazil Adj. EBITDA of \$15M per annum through 2023

 Patents extended through 2033 with Brazilian authorities, providing opportunity to extend existing operational & technology fees (\$10M) beyond 2023 expiration

Thermal Coal Export Profitability



Strengthening of API2 benchmark price should further support CMT ILB producers' competitiveness in maintaining viable exports



- (1) Netback calculation example assuming \$75 per metric tonne prompt API 2 benchmark.
- (2) Ocean Freight for 70,000 metric tonne US Gulf/ARA Coal Panamax freight.
- (3) Consists of CN rail transportation from ILB coal mines to CMT and terminal transloading costs.

Believe ILB export thermal solidly profitable with recent API2 price surge to mid-\$80s/t

 Based on average ILB cash cost, netback calculation implies attractive margins

CMT remains wellpositioned to serve existing ILB thermal coal producers

 Export netback appears to exceed domestic by ~\$12/t