



### Forward-Looking Statements

This slide presentation should be reviewed in conjunction with the Third Quarter 2020 earnings release of SunCoke Energy, Inc. (SunCoke) and conference call held on November 6, 2020.

This conference call contains "forward-looking statements" (as defined in Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended). Such forward-looking statements include statements that are not strictly historical facts, and include, among other things, statements regarding: our expectations of financial results, condition and outlook; anticipated effects of the COVID-19 pandemic and responses thereto, including the pandemic's impact on general economic and market conditions, as well as on our business, our customers, our results of operations and financial condition; anticipated actions to be taken by management to sustain SunCoke during the economic uncertainty caused by the pandemic and related business actions; and anticipated actions by governments to contain the spread of COVID-19 or mitigate the severity thereof.

Forward-looking statements often may be identified by the use of such words as "believe," "expect," "project," "intend," "anticipate," "estimate," "predict," "potential," "continue," "may," "will," "should," or the negative of these terms, or similar expressions. Forward-looking statements are inherently uncertain and involve significant known and unknown risks and uncertainties (many of which are beyond the control of SunCoke) that could cause actual results to differ materially. Such risks and uncertainties include, but are not limited to domestic and international economic, political, business, operational, competitive, regulatory and/or market factors affecting SunCoke, as well as uncertainties related to: pending or future litigation, legislation or regulatory actions; liability for remedial actions or assessments under existing or future environmental regulations; gains and losses related to acquisition, disposition or impairment of assets; recapitalizations; access to, and costs of, capital; the effects of changes in accounting rules applicable to SunCoke; and changes in tax, environmental and other laws and regulations applicable to SunCoke's businesses.

Currently, such risks and uncertainties also include: SunCoke's ability to manage its business during and after the COVID-19 pandemic; the impact of the COVID-19 pandemic on SunCoke's results of operations, revenues, earnings and cash flows; SunCoke's ability to reduce costs and capital spending in response to the COVID-19 pandemic; SunCoke's balance sheet and liquidity throughout and following the COVID-19 pandemic; SunCoke's prospects for financial performance and achievement of strategic objectives following the COVID-19 pandemic; capital allocation strategy following the COVID-19-related outbreak; and the general impact on our industry and on the U.S. and global economy resulting from COVID-19, including actions by domestic and foreign governments and others to contain the spread, or mitigate the severity, thereof.

Forward-looking statements are not guarantees of future performance, but are based upon the current knowledge, beliefs and expectations of SunCoke management, and upon assumptions by SunCoke concerning future conditions, any or all of which ultimately may prove to be inaccurate. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of the earnings release. SunCoke does not intend, and expressly disclaims any obligation, to update or alter its forward-looking statements (or associated cautionary language), whether as a result of new information, future events or otherwise after the date of this press release except as required by applicable law.

In accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, SunCoke has included in its filings with the Securities and Exchange Commission cautionary language identifying important factors (but not necessarily all the important factors) that could cause actual results to differ materially from those expressed in any forward-looking statement made by SunCoke. For information concerning these factors, see SunCoke's Securities and Exchange Commission filings such as its annual and quarterly reports and current reports on Form 8-K, copies of which are available free of charge on SunCoke's website at www.suncoke.com. All forward-looking statements included in this press release are expressly qualified in their entirety by such cautionary statements. Unpredictable or unknown factors not discussed in this release also could have material adverse effects on forward-looking statements.



### Q3 2020 Highlights

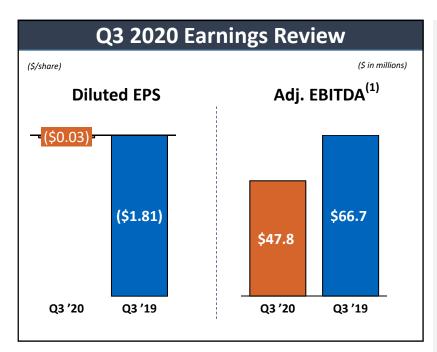






- ✓ Enhanced measures to protect the health and safety of our employees and contractors remain in place and are strictly enforced
- ✓ Achieved Q3 '20 Adjusted EBITDA of \$47.8M; YTD Adjusted EBITDA of \$168.9M
- Extended Haverhill II contract with AK Steel for additional two years;
  new expiration date of June 30, 2025
- ✓ Foundry coke testing and development progressing well; on-course to produce and profitably sell foundry coke in 2021
- ✓ Re-affirming the 2020 Adjusted EBITDA guidance of \$190M \$200M
- ✓ Extinguished \$7.5M face value of 2025 Senior Notes in Q3 2020;
  Additional \$33.2M purchased in Q4

### Q3 2020 Financial Performance



			Q3 '20 vs.
(\$ in millions, except volumes)	Q3 '20	Q3'19	Q3 '19
Domestic Coke Sales Volumes	868	1,057	(189)
Logistics Volumes	3,346	4,706	(1,360)
Coke Adj. EBITDA <sup>(1)</sup>	\$51.9	\$63.7	(\$11.8)
Logistics Adj. EBITDA	\$4.3	\$9.6	(\$5.3)
Corporate and Other Adj. EBITDA <sup>(2)</sup>	(\$8.4)	(\$6.6)	(\$1.8)
Consolidated Adjusted EBITDA <sup>(3)</sup>	\$47.8	\$66.7	(\$18.9)

# Q3 '20 EPS of (\$0.03) per share, up \$1.78 per share from the prior year quarter

- Prior year quarter included impact of CMT longlived asset and Logistics goodwill impairment related charges of (\$1.94) per share
- Excluding the non-cash charge, EPS was down by \$0.16 per share Q-over-Q, driven by lower volumes at both Domestic Coke and Logistics segments

# Adjusted EBITDA<sup>(1)</sup> of \$47.8M, down \$18.9M from the prior year quarter

- Coke operations down \$11.8M; lower volumes due to supply relief provided to customers partially offset by disciplined cost control
- Logistics segment down \$5.3M driven by lower price and throughput volumes at CMT partially offset by lower costs



<sup>(1)</sup> Coke Adjusted EBITDA includes Domestic Coke and Brazil Coke

<sup>(2)</sup> Q3 '20 Corporate and Other Adj. EBITDA includes foundry related research and developments costs of \$0.9M

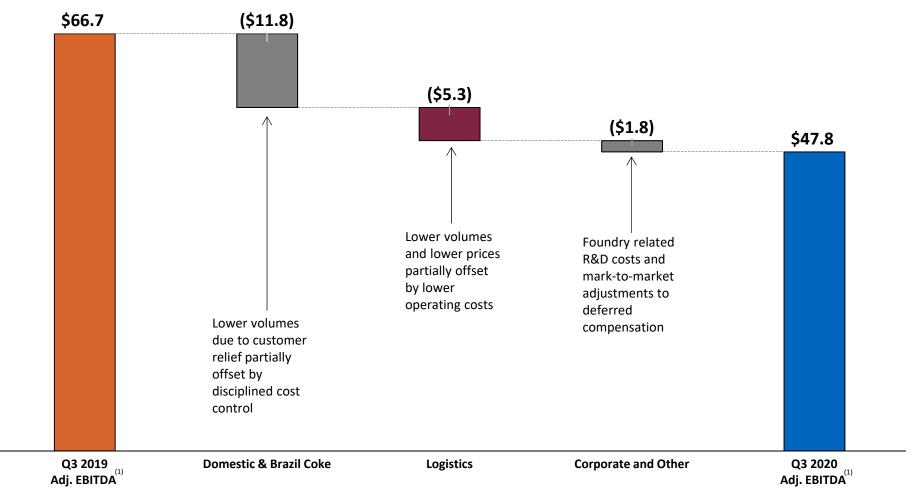
<sup>(3)</sup> See appendix for a definition and reconciliation of Adjusted EBITDA

## Adjusted EBITDA<sup>(1)</sup> – Q3 '19 to Q3 '20



Q3 '20 performance driven by lower volumes partially offset by lower operating costs



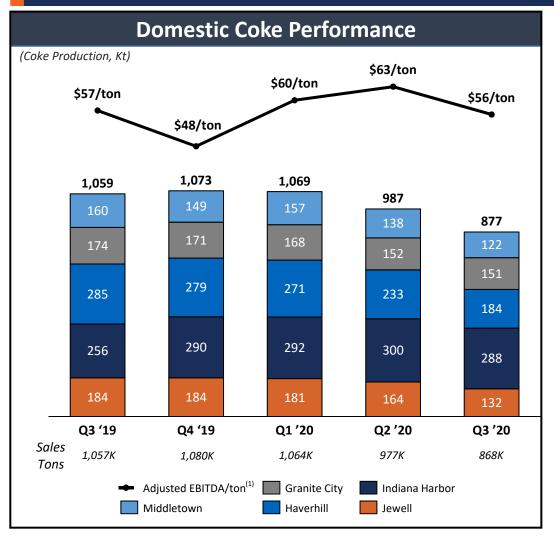




### **Domestic Coke Business Summary**



## Q3 '20 cokemaking performance driven by lower volumes and lower operating costs



# Delivered Adj. EBITDA/ton<sup>(1)</sup> of ~\$56 in Q3 '20 vs. ~\$57 in Q3 '19

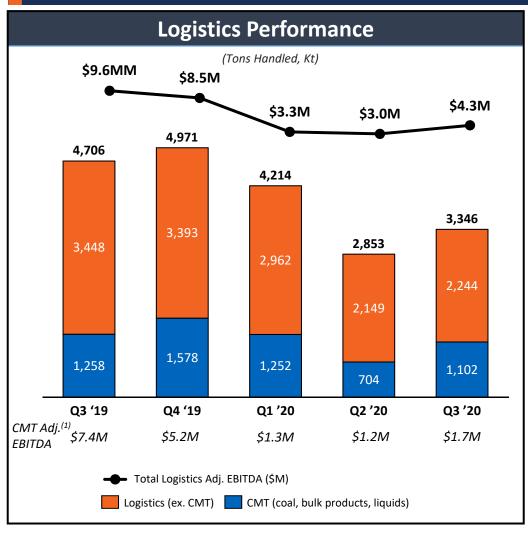
- Lower production across the fleet driven by volume relief provided to customers
- Despite the lower volumes, delivered \$56/ton due to strong cost control and disciplined operating procedures



### **Logistics Business Summary**



#### Lower throughput rate and volumes at CMT driving Logistics results

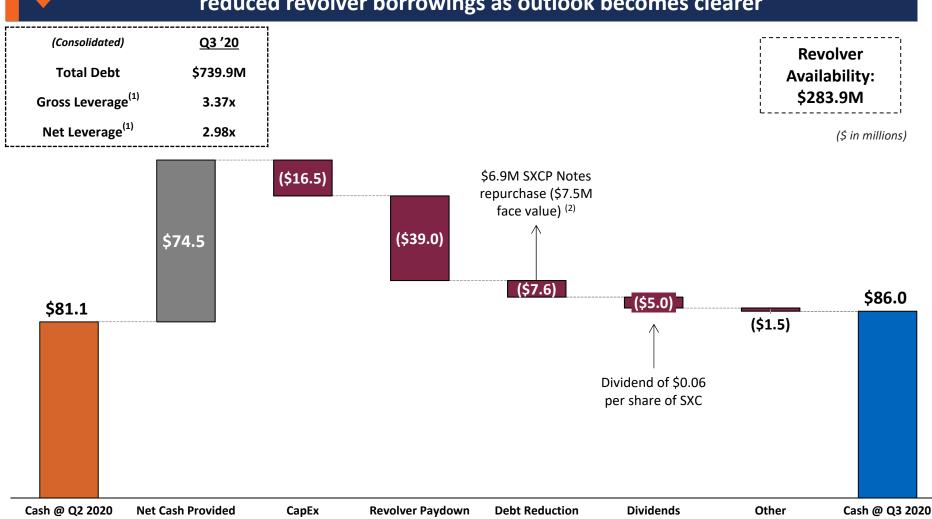


- Logistics segment contributed
  \$4.3M to Q3 '20 Adj. EBITDA
  - CMT contributed \$1.7M
- Lower rate and volumes at CMT
- Domestic logistics terminals delivered higher Adj. EBITDA on lower volumes driven by lower costs



### Q3 2020 Liquidity

## Maintain strong liquidity position of ~\$370M; Repurchased SXCP bonds and reduced revolver borrowings as outlook becomes clearer



<sup>(1)</sup> Gross leverage and Net leverage for Q3 2020 calculated using Last Twelve Month(LTM) Adjusted EBITDA

by Ops. Activities



<sup>(2)</sup> Average bond repurchase price of \$0.915 per \$1.00 face value, resulting in ~\$7.5M of face value SXCP notes repurchased during Q3 2020; Additional \$33.2M face value notes purchased in Q4 at \$0.91 per \$1.00 face value

### 2020 Revised Key Initiatives

#### **Successfully Navigate through the Pandemic Crisis**

Protect the safety and well-being of employees and contractors during health crisis

#### **Deliver Operational Excellence and Optimize Asset Base**

 Continue to deliver strong operational performance and asset optimization while following safety guidelines

#### **Support Customer Base and Successful Relief Negotiation**

 Business model based on long-term partnership with customers; Support our customers to help them navigate through current crisis while providing long-term stability

#### **Maintain Asset Integrity for Long-Term Viability**

 Ensure that assets are safeguarded during the current crisis to minimize potential negative financial impact in the long-term

#### **Achieve Revised 2020 Financial Objectives**

\$190M - \$200M Adjusted EBITDA

## **APPENDIX**



### **Definitions**

Adjusted EBITDA represents earnings before interest, loss (gain) on extinguishment of debt, taxes, depreciation and amortization ("EBITDA"), adjusted for impairments, loss on extinguishment of debt, changes to our contingent consideration liability related to our acquisition of CMT, and/or transaction costs incurred as part of the Simplification Transaction. EBITDA and Adjusted EBITDA do not represent and should not be considered alternatives to net income or operating income under GAAP and may not be comparable to other similarly titled measures in other businesses. Management believes Adjusted EBITDA is an important measure in assessing operating performance. Adjusted EBITDA provides useful information to investors because it highlights trends in our business that may not otherwise be apparent when relying solely on GAAP measures and because it eliminates items that have less bearing on our operating performance. EBITDA and Adjusted EBITDA are not measures calculated in accordance with GAAP, and they should not be considered a substitute for net income or any other measure of financial performance presented in accordance with GAAP.

**EBITDA** represents earnings before interest, taxes, depreciation and amortization.

<u>Adjusted EBITDA attributable to SXC</u> represents Adjusted EBITDA less Adjusted EBITDA attributable to non-controlling interests.

<u>Adjusted EBITDA/Ton</u> represents Adjusted EBITDA divided by tons sold/handled.

<u>Free Cash Flow (FCF)</u> represents operating cash flow adjusted for capital expenditures. Management believes FCF is an important measure of liquidity. FCF is not a measure calculated in accordance with GAAP, and they should not be considered a substitute for operating cash flow or any other measure of financial performance presented in accordance with GAAP.



### Coke Facility Capacity and Contract Duration/Volume

Facility	Capacity	Customer	Contract	Contract
racincy	capacity	Castonici	Expiry	Volume
Middletown	550 Kt <sup>(1)</sup>	AK Steel	Dec. 2032	Capacity
Haverhill II	550 Kt	AK Steel	June 2025	Capacity
<b>Granite City</b>	650 Kt	US Steel	Dec. 2024	Capacity
Indiana Harbor	1,220 Kt	AM USA	Oct. 2023	Capacity
Haverhill I/Jewell Combined	1,270 Kt	AM USA	Dec. 2025	800 kt (2021) 400 Kt (2022-25)

<sup>(1)</sup> Represents production capacity for blast-furnace sized coke, however, customer takes all on a "run of oven" basis, which represents >600k tons per year.



### **Balance Sheet & Debt Metrics**

	As o	of 9/30/2020	As o	of 12/31/2019
Cash	\$	86	\$	97
Available Revolver Capacity		284		245
Total Liquidity	\$	370	\$	342
Gross Debt (Long and Short-term)	\$	740	\$	801
Net Debt (Total Debt less Cash)	\$	654	\$	704
LTM Adj. EBITDA	\$	220	\$	248
Gross Debt / LTM Adj. EBITDA		3.37x		3.23x
Net Debt / LTM Adj. EBITDA		2.98x		2.84x
Adj. EBITDA (Revised Guidance)		\$190M -	\$20	OM
Gross Leverage (Revised Guidance)		3.70x -	3.89	Эх
Net Leverage (Revised Guidance)		3.27x -	3.44	4x

As of															
9/30/2020 (\$ in millions)	20	020	2	021	2022		2	2023 2024			2025		2025		nsolidated Total
Sr. Notes	\$	-	\$	-	\$	-	\$	-	\$	-	\$	630.5	\$	630.5	
Sale Leaseback		0.8		4.3		-		-		-		-		5.1	
Revolver		-		-		-		-		104.3		-		104.3	
Total	\$	0.8	\$	4.3	\$	-	\$	-	\$	104.3	\$	630.5	\$	739.9	



### 2020 Revised Guidance Summary



Revised 2020 Adjusted EBITDA guidance of \$190M - \$200M based on short-term relief to steel customers net of reduced operating costs and other cost savings; Revised capex guidance includes ~\$12m for Foundry Coke

	2020	2020
Metric	Original	Revised
	Guidance	Guidance
Adjusted EBITDA Consolidated <sup>(1)</sup>	\$235M - \$245M	\$190M - \$200M
<b>Domestic Coke Production</b>	~ 4.3M tons	~3.75M tons
Dom. Coke Adj. EBITDA/ton	\$56 - \$57 / ton	\$53 -\$54 / ton
Total Capital Expenditures <sup>(2)</sup>	~\$70M - \$80M	~\$80M <sup>(3)</sup>
Free Cash Flow (4)	\$104M - \$114M	\$36M - \$56M
Cash Taxes <sup>(5)</sup>	\$4M - \$8M	\$0M - \$4M

- (1) See slide 11 and slide 16 for a definition and reconciliation of Adjusted EBITDA
- (2) Capital expenditures exclude the impact of capitalized interest
- (3) Revised capital expenditures guidance of approx. \$80M includes approx. \$12M for Foundry which was not contemplated in original guidance
- (4) See slide 11 and slide 15 for definition and reconciliation of Free Cash Flow (FCF)
- (5) Included in Operating Cash Flow

Adjusted EBITDA to FCF Walk								
	2020 R	evised						
(\$ in millions except per share amounts)	Low End	High End						
Adjusted EBITDA (1)	\$190	\$200						
Cash interest	(\$54)	(\$54)						
Cash taxes	(\$4)	\$0						
Total capex (2)	(\$80)	(\$80)						
Working Capital Changes	(\$16)	(\$10)						
Free Cash Flow (FCF) (3)	\$36	\$56						
SXC Shares Outstanding on 9/30/2020	82.8	82.8						
FCF/Share	\$0.43	\$0.68						

- 1) See slide 11 for a definition and reconciliation of Adjusted EBITDA
- 2) Based on revised 2020E guidance
- 3) See slide 11 and slide 15 for a definition and reconciliation of Free Cash Flow (FCF)



## SXC FCF/Share

	<u>202</u>	<u>0E</u>
(\$ in millions except per share amounts)	<u>Low End</u>	High End
Net Income	(\$4)	\$3
Depreciation and amortization expense	136	134
Interest expense, net	56	56
Gain on extinguishment of debt, net	(6)	(6)
Income tax benefit	6	11
Restructuring charges (1)	2	2
Adjusted EBITDA	\$190	\$200
Cash interest	(54)	(54)
Cash taxes	(4)	-
Total capex <sup>(2)</sup>	(80)	(80)
Working capital changes	(16)	(10)
Free Cash Flow (FCF)	\$36	\$56
SXC Shares Outstanding on 9/30/2020	82.8	82.8
FCF/Share	\$0.43	\$0.68

<sup>1)</sup> Charges related to company-wide restructuring and cost reduction initiative

#### 2020 Free Cash Flow Reconciliation

(\$ in millions)	<u>Low</u>	<u>High</u>
Operating Cash Flow	\$116	\$136
Capital Expenditures	(80)	(80)
Free Cash Flow (FCF)	\$36	\$56



<sup>2)</sup> Based on revised 2020E guidance

### 2020 Guidance Reconciliation

(\$ in millions)	<u>Low</u>	<u>High</u>
Net Income	(\$4)	\$3
Depreciation and amortization expense	136	134
Interest expense, net	56	56
Gain on extinguishment of debt	(6)	(6)
Income tax expense	6	11
Restructuring charges (1)	2	2
Adjusted EBITDA (Consolidated)	\$190	\$200
Adjusted EBITDA attributable to noncontrolling interest (2)	(7)	(7)
Adjusted EBITDA attributable to SXC	\$183	\$193

<sup>(1)</sup> Charges related to company-wide restructuring and cost reduction initiative

### 2020 Capital Expenditures Guidance

CapEx Guidance (\$ in millions)	
Ongoing	~\$68M
Foundry Coke	~\$12M
Total CapEx	~\$80M



<sup>(2)</sup> Reflects non-controlling interest in Indiana Harbor

# Reconciliation to Adjusted EBITDA and Adjusted EBITDA attributable to SXC

(\$ in millions)	Q	1 '19	Q	2 '19	Q3 '19		Q4'19		FY '19	Q	1 '20	Q	2 '20	Q	3 '20	Y	TD '20
Net income (loss) attributable to SunCoke Energy, Inc.	\$	9.8	\$	2.3	\$ (163.0	)	\$ (1.4	) \$	(152.3)	\$	4.9	\$	6.5	\$	(2.7)	\$	8.7
Net income (loss) attributable to noncontrolling interests		2.4		1.0	(0.1	.)	0.6		3.9		1.0		1.3		1.3		3.6
Net Income (loss)	\$	12.2	\$	3.3	\$ (163.1	)	\$ (0.8	) \$	(148.4)	\$	5.9	\$	7.8	\$	(1.4)	\$	12.3
Depreciation and amortization expense		37.2		37.0	35.6	,	34.0		143.8		34.1		34.1		33.5		101.7
Loss (gain) on extinguishment of debt, net		-		-	(1.5	)	-		(1.5)		(2.9)		-		(0.5)		(3.4)
Interest expense, net		14.8		15.1	15.7	,	14.7	·	60.3		14.6		14.9		13.7		43.2
Income tax expense (benefit)		3.0		3.2	(63.5	)	2.6	;	(54.7)		10.4		2.2		0.2		12.8
Contingent consideration adjustments (1)		(0.4)		0.1	(3.9	)	-		(4.2)		-		-		-		-
Simplification Transaction costs <sup>(2)</sup>		0.5		4.4	-		0.3		5.2		-		-		-		-
Restructuring costs <sup>(3)</sup>		-		-	-		-		-		-		-		2.3		2.3
Long-lived asset and goodwill impairment		-		-	247.4				247.4		-		-		-		-
Adjusted EBITDA	\$	67.3	\$	63.1	\$ 66.7	'	\$ 50.8	\$	247.9	\$	62.1	\$	59.0	\$	47.8	\$	168.9
Adjusted EBITDA attributable to noncontrolling interest (4)		(18.9)		(18.6)	(1.6	5)	(1.6	5)	(40.7)		(2.0)		(2.3)		(2.3)		(6.6)
Adjusted EBITDA attributable to SXC	\$	48.4	\$	44.5	\$ 65.1		\$ 49.2	\$	207.2	\$	60.1	\$	56.7	\$	45.5	\$	162.3



<sup>(1)</sup> In connection with the CMT acquisition, the Company entered into a contingent consideration arrangement that required the Company to make future payments to the seller based on future volume over a specified threshold, price and contract renewals. Contingent consideration adjustments were primarily the result of modifications to the volume forecast. Customer events during the third quarter of 2019 drove a decrease in our forecast such that the contingent consideration liability was reduced to zero.

<sup>(2)</sup> Costs expensed by the Partnership associated with the Simplification Transaction.

<sup>(3)</sup> Charges related to a company-wide restructuring and cost-reduction initiative

<sup>(4)</sup> Reflects non-controlling interests in Indiana Harbor and the portion of the Partnership owned by public unitholders prior to the closing of the Simplification Transaction

### Adjusted EBITDA and Adjusted EBITDA per ton

Reconciliation of Segme	ent Adjuste	d EBITDA an	d Adjusted	EBITDA per	Ton
	Domestic			Corporate	
(\$ in millions, except per ton data)	Coke	Brazil Coke	Logistics	and Other <sup>(1)</sup>	Consolidated
Q3 2020					
Adjusted EBITDA	\$48.7	\$3.2	\$4.3	(\$8.4)	\$47.8
Sales Volume (thousands of tons)	868	301	3,346		
Adjusted EBITDA per Ton	\$56.11	\$10.63	\$1.29		
Q2 2020					
Adjusted EBITDA	\$61.6	\$3.2	\$3.0	(\$8.8)	\$59.0
Sales Volume (thousands of tons)	977	270	2,853		
Adjusted EBITDA per Ton	\$63.05	\$11.85	\$1.05		
Q1 2020					
Adjusted EBITDA	\$63.4	\$4.1	\$3.3	(\$8.7)	\$62.1
Sales Volume (thousands of tons)	1,064	410	4,214		
Adjusted EBITDA per Ton	\$59.59	\$10.01	\$0.78		
FY 2019					
Adjusted EBITDA	\$226.7	\$16.0	\$42.6	(\$37.4)	\$247.9
Sales Volume (thousands of tons)	4,171	1,641	21,053		
Adjusted EBITDA per Ton	\$54.35	\$9.75	\$2.02		
Q4 2019					
Adjusted EBITDA	\$52.1	\$3.3	\$8.5	(\$13.1)	\$50.8
Sales Volume (thousands of tons)	1,080	371	4,971		
Adjusted EBITDA per Ton	\$48.24	\$8.89	\$1.71		
Q3 2019					
Adjusted EBITDA	\$59.8	\$3.9	\$9.6	(\$6.6)	\$66.7
Sales Volume (thousands of tons)	1,057	427	4,706		
Adjusted EBITDA per Ton	\$56.58	\$9.13	\$2.04		
Q2 2019					
Adjusted EBITDA	\$56.3	\$4.3	\$11.8	(\$9.3)	\$63.1
Sales Volume (thousands of tons)	1,030	424	5,592		
Adjusted EBITDA per Ton	\$54.66	\$10.14	\$2.11		
Q1 2019					
Adjusted EBITDA	\$58.5	\$4.5	\$12.7	(\$8.4)	\$67.3
Sales Volume (thousands of tons)	1,004	419	5,784		
Adjusted EBITDA per Ton	\$58.27	\$10.74	\$2.20		



